

# **Sarital Landesman**

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**Professional Summary:** Experienced professional with a robust background in corporate and commercial matters, demonstrating a strong business approach and adept risk management. Proven ability to analyze details meticulously and effectively manage multiple tasks for various stakeholders, meeting stringent deadlines. Possesses excellent interpersonal skills, collaborating seamlessly across interfaces to achieve optimal client outcomes. Skilled in employee management, motivation, and successful negotiation both domestically and internationally.

## **Key Skills:**

- Corporate and Commercial Law
- Business Needs Assessment
- Risk Management
- Analytical Proficiency
- Multi-tasking and Prioritization
- Interpersonal Communication
- Employee Management and Motivation
- International Negotiation

## **Education and professional courses**

### ***Law School – Tel Aviv University, 1994 –2000***

LLM – Master degree in commercial law

LLB – Bachelor's degree in law

### ***Admission as Lawyer with the Israeli Bar Association, 1999***

Professional courses: financial statement analysis; motivating employees (Coursera)

## **Professional Experience**

### ***Legal Services Provider, 2022 – present***

- Currently delivering comprehensive legal services, ongoing consulting, and support for engagements and M&A, ensuring legal compliance and optimal outcomes.
- Specializing in diverse legal areas: commercial law, information technology, civil law, and labor law, showcasing ongoing versatility and expertise.
- Continuously serving a diverse clientele, both large and medium-sized customers, across various industries, fostering ongoing client relationships and trust.
- Providing strategic legal counsel to prominent software companies, contributing to their ongoing legal success and compliance.

### ***General Counsel (active VP), DERECH ERETZ GROUP, large-scale group companies, 2005 - 2022***

- Initiated role as Legal Counsel for one of the group's companies, later founding and leading the in-house Legal Department for the entire group.
- Successfully expanded the legal department to support 7 companies and 600 employees, contributing to a yearly turnover in the hundreds of million NIS range.

- Proactively secured legal compliance and risk management for diverse legal fields, including commercial, corporate, labor, and privacy.
- Managed and oversaw the drafting of a variety of agreements (supply and maintenance, licensing, confidentiality, cooperation, contracting with major entities such as Microsoft and Oracle, mergers and acquisitions, PPP, BOT, etc.).
- Engaged with the Privacy Protection Authority, ensuring compliance with privacy regulations for companies handling sensitive information.
- Collaborated with regulatory bodies, participating in meetings, negotiations, and obtaining necessary certificates for companies monitored by the State.
- Led the legal team in rendering services across various legal areas and overseeing legal procedures and arbitrations.
- Contributed as a member of the tender committee, reviewing legal documents and ensuring compliance for companies submitting proposals in Israel, USA, and Europe.
- Leveraged cross-company role to identify and implement solutions aligning with the group's needs, providing business alternatives, and optimizing processes.
- Maintained and nurtured relationships with shareholders, acting as a liaison to address their legal questions and concerns.
- Initiated and implemented ideas and business initiatives, leading to substantial resource savings in terms of human and economic resources.

***External Director and active member of Audit Committee, Feat Fund Investments (Trades on Tel Aviv Stock Market Exchange), 2021 - present***

- Engaged in R&D partnership focusing on investments in Foodtech and Agritech companies.
- Provided valuable insights and expertise to contribute to the strategic decisions and financial governance of the company.
- Collaborated with fellow committee members to ensure adherence to financial regulations and ethical standards.
- Conducted thorough audits to evaluate financial practices and ensure transparency and accuracy in reporting.
- Played a key role in the oversight and governance of the company's investments in the dynamic and evolving sectors of Foodtech and Agritech.

***External Director, Head of Audit Committee – Company Traded in Tel Aviv Stock Market Exchange (currently known as Panaxia Pharmaceutical), 2007-2013***

- Active participation in Board and Audit Committee meetings, contributing valuable insights to strategic discussions.
- Conducted thorough examinations of financial statements and other critical documents, including appraisals.
- Monitored the development of the company's business, evaluating the continuation or cessation of project execution and other engagements.
- Led examinations of the company's exposures, collaborating with appraisers, accountants, and legal advisers to gather and analyze essential data for informed decision-making.
- Played a crucial role in ensuring financial transparency, compliance, and effective risk management.

***Herman Makov and (today this firm is part of Naschiz Brandes Law offices), Attorney, 2000-2005***

- Delivered comprehensive legal services encompassing litigation, ongoing consulting, and support for engagements and mergers and acquisitions (M&A).
- Specialized in areas including commercial law, information technology, civil law, and labor law.
- Successfully served a diverse clientele, including large and medium-sized customers across various industries.
- Provided legal counsel to prominent software companies, including NESS, ONE, IBM and others.

- Supported clients in the human resources and advertising sectors, offering tailored legal solutions to address their unique needs.
- Played a key role in facilitating M&A processes, ensuring legal compliance and smooth transitions for clients.

### Languages

**English** - Strong written and oral communication skills

**Italian** - Proficient at a B1 level.